The Big Three:	,, and
('s Rhetorical Strategies)
Rhetoric" is :	

GREEK WORD	W HAT IT MEANS	EXAMPLE Main Idea: Use a specific toothpaste
Ethos	Relies on the, or of the writer.	
Pathos	Appeals to the audience's,, or	
Logos	• The appeal to; relies on and Often uses or	

Product, Service, or Speaker	Use of <i>Ethos</i>	Use of <i>Pathos</i>	Use of <i>Logos</i>
1.			
2.			
3.			
4.			
5.			
3.			
6.			
7.			
8.			